

ENCANTADA- TOWNHOME 3 BDS



Avg Year Occupancy (%)	70%
Avg Daily Rate (ADR)	123
Nr Bedrooms	3
Nr Bathrooms	2



Annual Income (Receita Anual)	\$31,382.00		
Expenses (Despesas)	\$17,208.00		
Expenses Break Down			
Utilities	\$3,792.00	Water / Electricity / Gas / Cable / Pest Control / Pool Cleaning	Y E A R L Y
HOA	\$4,080.00	Paid Monthly	
PM (USD 150)	\$1,800.00	Property Management Fee	
Commission Fee (20%)	\$ 6,276.40	Paid per booking	
Liability Insurance	\$220.00	USD IMM Liability coverage	
Initial Setup	\$860.00	Licenses / Photos / Signs	
Insurances	--	Include Mortgage	
Property Tax	--	Include Mortgage	
Yearly Profit	\$14,173.60		
Monthly Profit	\$1,181.13		

ONE VACATION HOME: Sales, market analysis and owner statements examples.

DISTRIBUTION CHANNELS

HOME MARKET STRATEGIC ANALYSIS

1596 MC CHAMPIONS GATE

OWNER YEAR ANALYSIS

Average Property Details (Annual)

Rent Revenue	\$43,175	Comp Criteria	Bedrooms: 6
Average Daily Rate	\$162	Unit Type(s):	House
Average Stay Revenue	\$635	No Owner Nights Revenue:	\$44,636
Days Booked in Advance	127		
Guest Nights Booked	266		
Owner Nights	9		
Owner Nights Lost Opportunity	\$1,461		

MARKET DATA BASE COMPARISON

